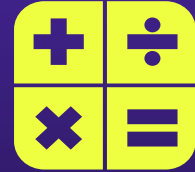
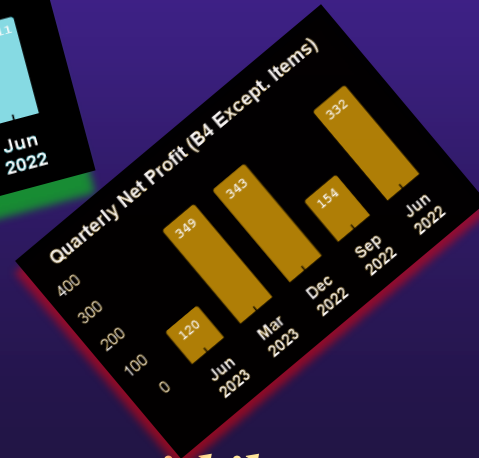


# Patanjali Foods - June-23 - Results Review

## Quarter Highlights

Revenue Flat

Profit Down



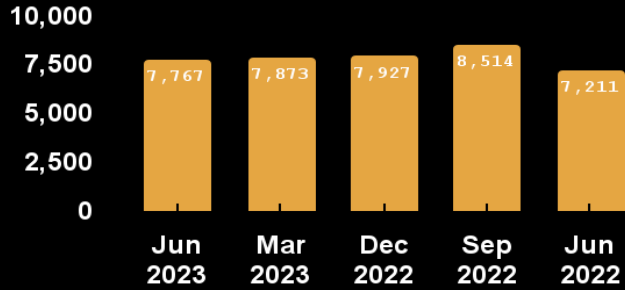
**Presenter :**

**TheNumberTalks - By Rishika**

# Patanjali Foods - June-23 - Results Review

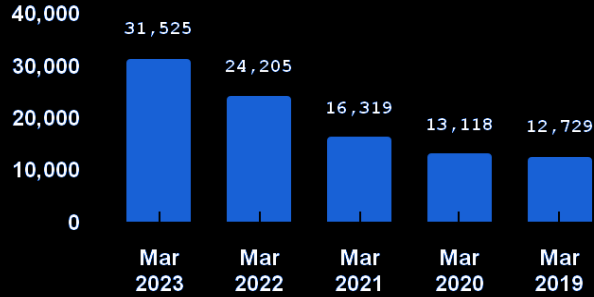
Amt. in Cr.

## Quarterly Revenue



Change%: -1% (Jun 2023 vs Mar 2023), -1% (Mar 2023 vs Dec 2022), -7% (Dec 2022 vs Sep 2022), 18% (Sep 2022 vs Jun 2022)

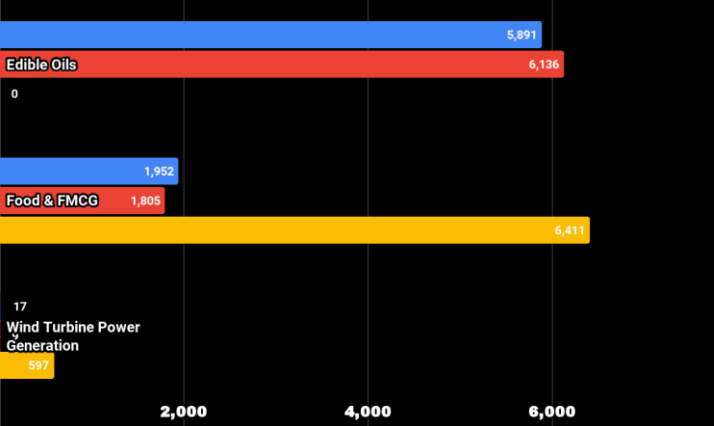
## Annual Revenue



Change%: 30% (Mar 2023 vs Mar 2022), 48% (Mar 2022 vs Mar 2021), 24% (Mar 2021 vs Mar 2020), 3% (Mar 2020 vs Mar 2019)

Total	-90 (-1%)
SEGMENT	Q-Q Change
EDIBLE OILS	-246 (-4%)
FOOD & FMCG	147 (8%)
WIND TURBINE PO	8 (96%)
OILS & VANASPAT	
OTHERS (FOOD PR	
SEED EXTRACTION	
FOOD PRODUCTS	

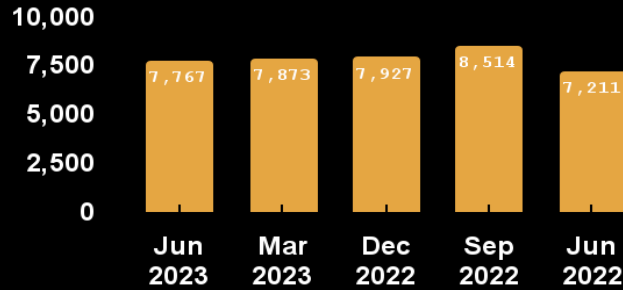
## Quarterly Segment Revenue



# Patanjali Foods - June-23 - Results Review

Amt. in Cr.

## Quarterly Revenue

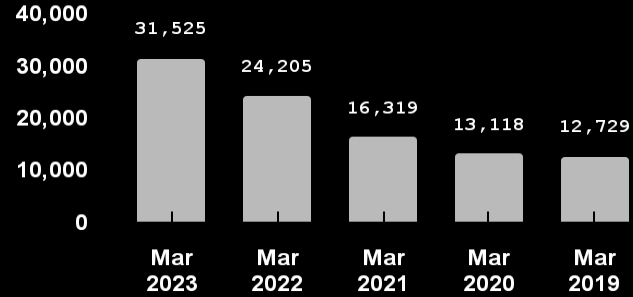


Change%	-1%	-1%	-7%	18%
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Revenue of Jun 23 has decreased by -1%, as compared to previous quarter revenue Mar 23. Revenue has decreased from 7872.92 Cr. to 7767.1 Cr.

Revenue of Jun 23 has increased by 8%, as compared to revenue of preceding quarter of last financial year in Jun 22. Revenue has increased from 7210.97 Cr. to 7767.1 Cr.

## Annual Revenue



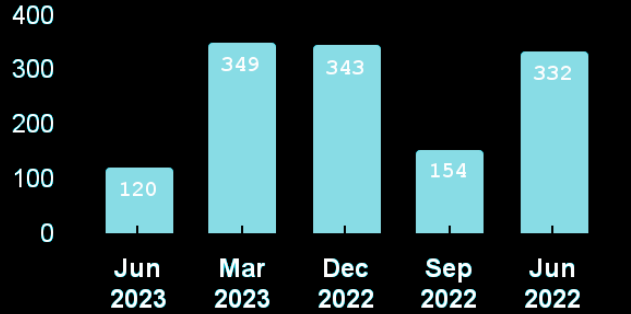
Change%	30%	48%	24%	3%
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Revenue of Mar 23 has increased by 30%, as compared to previous financial year in Mar 22. Revenue has increased from 24205.38 Cr. to 31524.66 Cr.

# Patanjali Foods - June-23 - Results Review

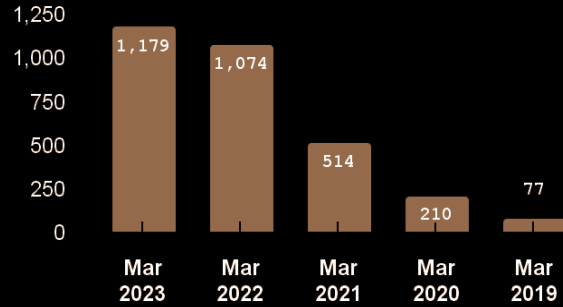
Amt. in Cr.

## Quarterly Net Profit (B4 Except. Items)



NP B4 Exp. %	2%	4%	4%	2%	5%
NPAT	1%	3%	3%	1%	3%

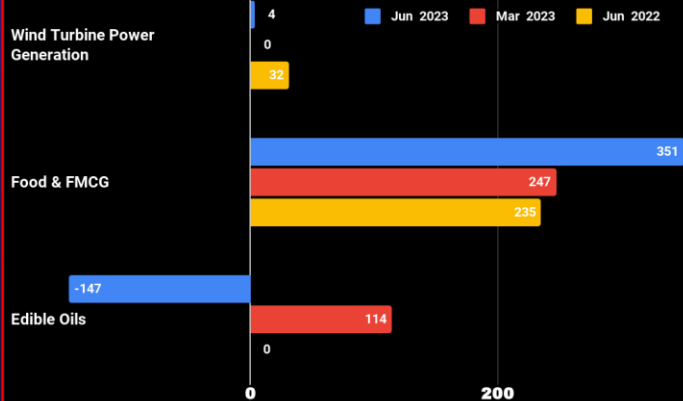
## Annual Net Profit (B4 Except. items)



NP B4 Except %	4%	4%	3%	2%
NPAT	3%	3%	4%	58%

Total	-155 (3%)
SEGMENT	Q-Q Profit %
EDIBLE OILS	-261 (-2%)
FOOD & FMCG	103 (18%)
WIND TURBINE PO	3 (20%)

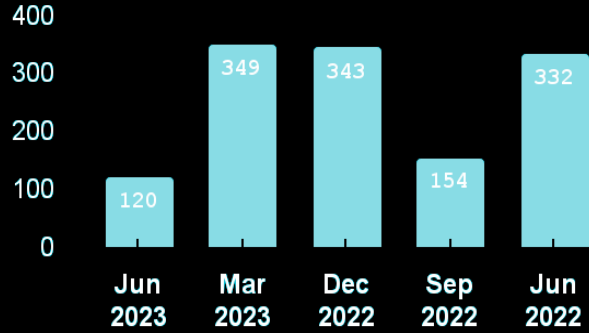
## Quarterly Segment Results



# Patanjali Foods - June-23 - Results Review

Amt. in Cr.

### Quarterly Net Profit (B4 Except. Items)

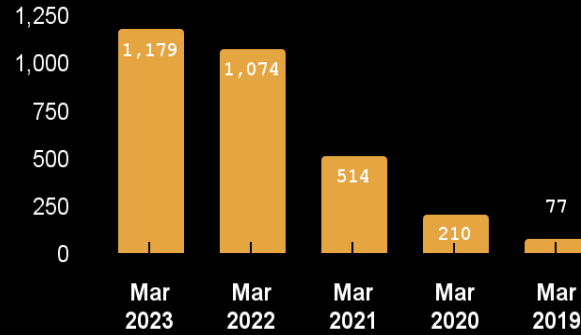


NP B4 Exp.%	2%	4%	4%	2%	5%
NPAT	1%	3%	3%	1%	3%

Net Profit Margin AFTER TAX of the Company when compared to previous quarter has decreased from 3.35% to 1.13%.

Net Profit Margin AFTER TAX of the Company when compared to preceding quarter of previous financial year has decreased from 3.35% to 1.13%.

### Annual Net Profit (B4 Except. items)



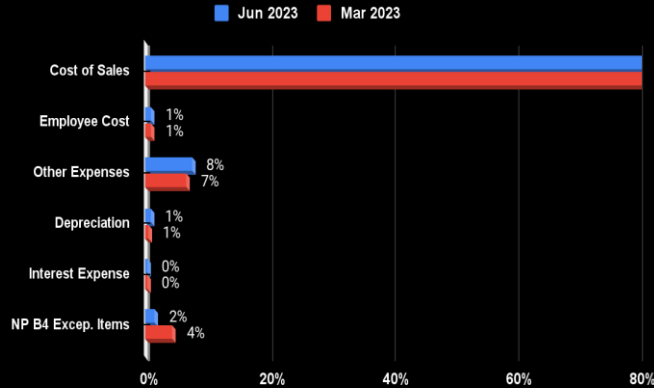
NP B4 Excpt %	4%	4%	3%	2%	1%
NPAT	3%	3%	4%	58%	1%

Annual Net Profit Margin AFTER TAX of the Company has Decrease from 3.33% to 2.81%.

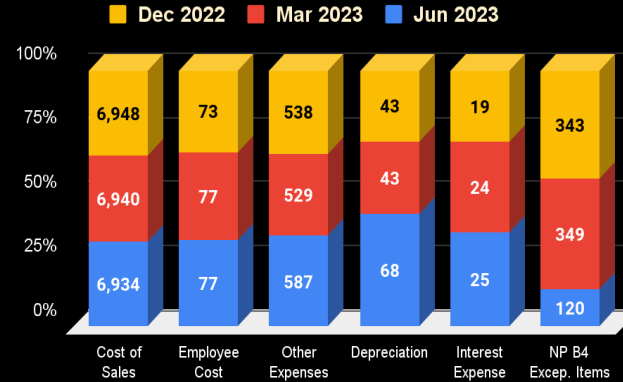
This is an Decrease of -0.52% when compared to previous financial years margin. In absolute terms Profit has increase from 806 Cr. to 886 Cr.

# Patanjali Foods - June-23 - Results Review

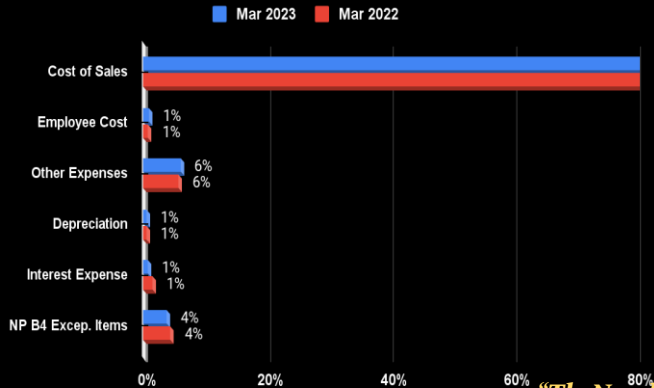
## Quarter Cost Composition



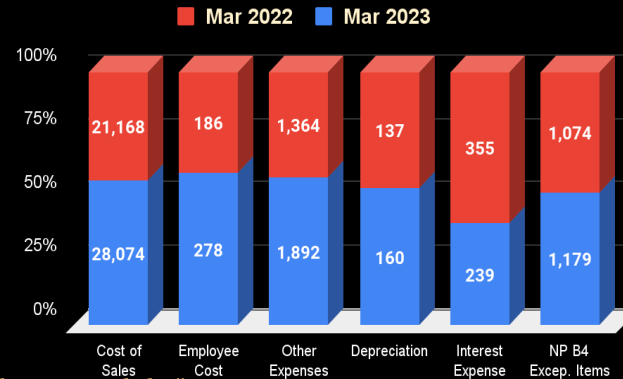
## Quarter Cost Comparison



## Annual Cost Composition



## Annual Cost Comparison



Amt. in Cr.

Costs	Q-Q Change	Y-Y Change
Revenue	-106 (-1%)	556 (8%)
COGS	-6 (0%)	533 (8%)
Employee Cost	0 (0%)	20 (34%)
Other Expense	57 (11%)	226 (63%)
Finance Cost	1 (5%)	-161 (-87%)

## EBITDA Margin

Jun 2023	Mar 2023
2.17%	4.14%

## Patanjali Foods - June-23 - Results Review

**7.44%**

Return on Equity

**9.24%**

Return on Capital  
Employed

**14%**

Share Price Change  
1 Month

**18%**

CAGR - Revenue  
Past 4 Years

**42.2%**

Share Price Change  
3 Month

**7%**

CAGR - Profit  
Past 4 Years

**19.8%**

Share Price Change  
1 Year

**53.06**

Company PE

**52.17**

Industry PE

**NA**

Share Price Change  
2 Year

Particulars	Quarterly (Rs. In Cr.)			
	Jun 2023	Mar 2023	Dec 2022	Jun 2022
Revenue	7,767	7,873	7,927	7,211
Cost of Sales	6,934	6,940	6,948	6,401
Employee Cost	77	77	73	58
Other Expenses	587	529	538	360
Earning Before Depreciation & Tax (EBITDA)	169	326	368	392
Depreciation	68	43	43	33
Interest Expense	25	24	19	186
Other Income	43	90	37	159
Net Profit Before Exceptional Items	120	349	343	332
Exception Items	0	0	0	0
Net Profit Before Tax	120	349	343	332
Taxes	32	86	74	91
Net Profit After Tax	88	264	269	241
Gross Margin %	10.7%	11.8%	12.3%	11.2%
EBITDA %	2.2%	4.1%	4.6%	5.4%
NP Before Exception Items %	1.54%	4.44%	4.33%	4.61%
Net Profit After Tax %	1.13%	3.35%	3.40%	3.35%



Thank you for Watching,

*“The NumberTalks - By Rishika”*

