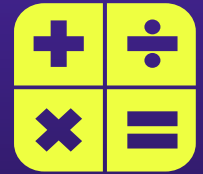
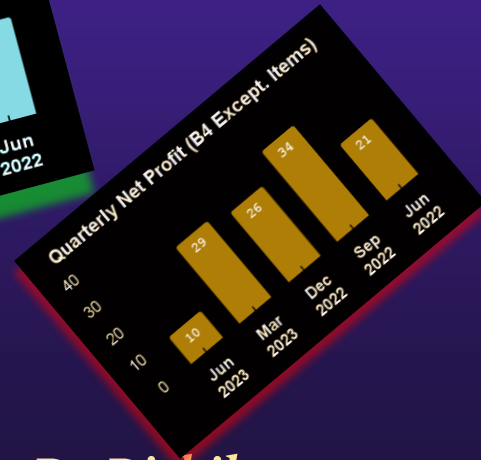


# Borosil - June-23 - Results Review

## Quarter Highlights

Revenue Flat
Profit Down

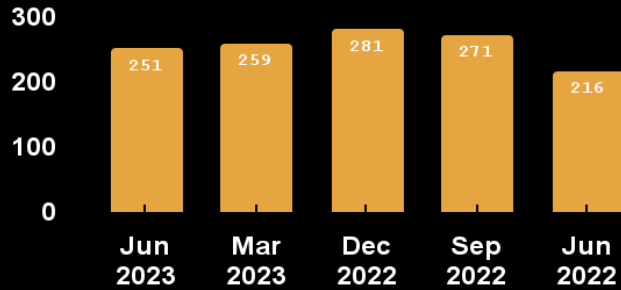


*Presenter :*  
*TheNumberTalks - By Rishika*

# Borosil - June-23 - Results Review

Amt. in Cr.

## Quarterly Revenue

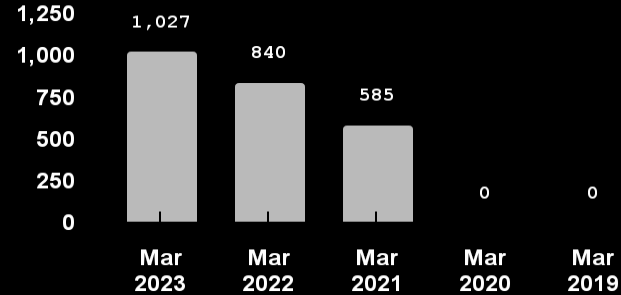


Change%	-3%	-8%	3%	26%
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Revenue of Jun 23 has decreased by -3%, as compared to previous quarter revenue Mar 23. Revenue has decreased from 258.86 Cr. to 250.56 Cr.

Revenue of Jun 23 has increased by 16%, as compared to revenue of preceding quarter of last financial year in Jun 22. Revenue has increased from 216.23 Cr. to 250.56 Cr.

## Annual Revenue



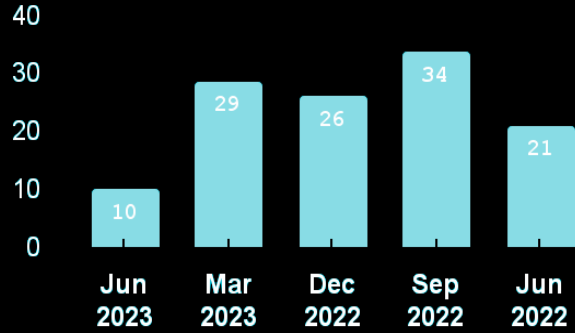
Change%	22%	44%		
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Revenue of Mar 23 has increased by 22%, as compared to previous financial year in Mar 22. Revenue has increased from 839.86 Cr. to 1027.12 Cr.

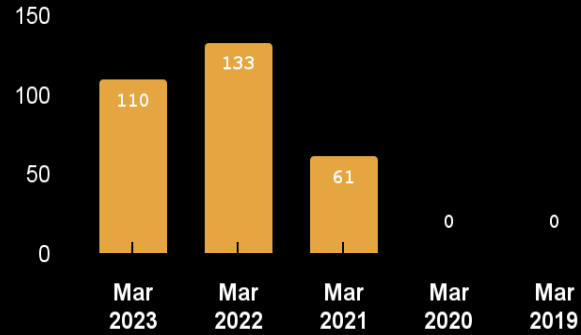
# Borosil - June-23 - Results Review

Amt. in Cr.

### Quarterly Net Profit (B4 Except. Items)



### Annual Net Profit (B4 Except. items)



NP B4 Exp. %	4%	11%	9%	12%	10%
NPAT	3%	9%	8%	9%	9%

NP B4 Excpt %	11%	16%	10%		
NPAT	9%	10%	7%		

Net Profit Margin AFTER TAX of the Company when compared to previous quarter has decreased from 8.61% to 2.54%.

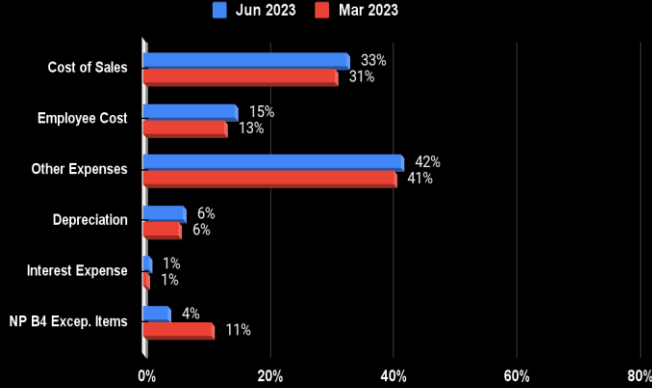
Net Profit Margin AFTER TAX of the Company when compared to preceding quarter of previous financial year has decreased from 8.98% to 2.54%.

Annual Net Profit Margin AFTER TAX of the Company has Decrease from 10.15% to 8.78%.

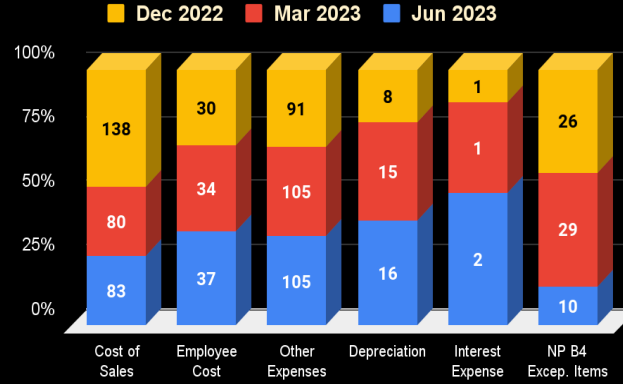
This is an Decrease of -1.37% when compared to previous financial years margin. In absolute terms Profit has increase from 85 Cr. to 90 Cr.

# Borosil - June-23 - Results Review

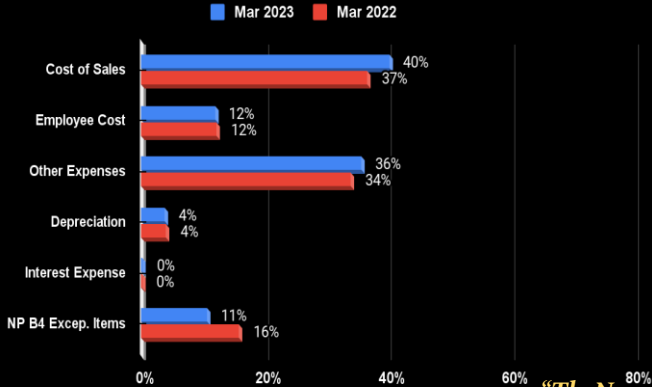
## Quarter Cost Composition



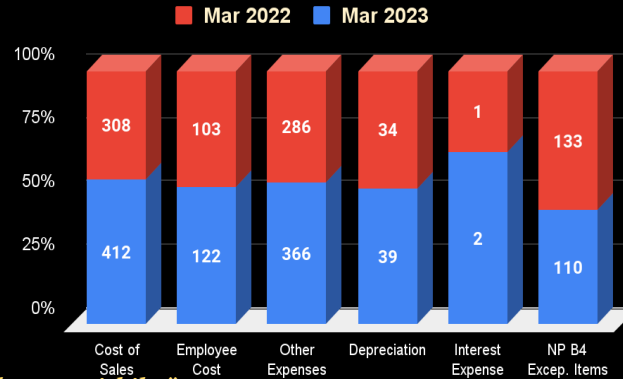
## Quarter Cost Comparison



## Annual Cost Composition



## Annual Cost Comparison



Amt. in Cr.

Costs	Q-Q Change	Y-Y Change
Revenue	-8 (-3%)	34 (16%)
COGS	2 (3%)	3 (4%)
Employee Cost	3 (9%)	8 (27%)
Other Expense	0 (0%)	24 (30%)
Finance Cost	1 (46%)	2 (1355%)

## EBITDA Margin

Jun 2023	Mar 2023
10.40%	15.21%

## Borosil - June-23 - Results Review

**8.94%**

Return on Equity

**10.53%**

Return on Capital  
Employed

**NA**

Share Price Change  
1 Month

**15%**

CAGR - Revenue  
Past 4 Years

Share Price Change  
3 Month

**21%**

CAGR - Profit  
Past 4 Years

Share Price Change  
1 Year

**55.26**

Company PE

**40.69**

Industry PE

**NA**

Share Price Change  
2 Year

Particulars	Quarterly (Rs. In Cr.)			
	Jun 2023	Mar 2023	Dec 2022	Jun 2022
Revenue	251	259	281	216
Cost of Sales	83	80	138	79
Employee Cost	37	34	30	29
Other Expenses	105	105	91	80
Earning Before Depreciation & Tax (EBITDA)	26	39	21	27
Depreciation	16	15	8	8
Interest Expense	2	1	1	0
Other Income	2	5	14	2
Net Profit Before Exceptional Items	10	29	26	21
Exception Items	0	0	-4	-5
Net Profit Before Tax	10	29	30	26
Taxes	4	6	7	7
Net Profit After Tax	6	22	23	19
Gross Margin %	67.0%	68.9%	50.7%	63.4%
EBITDA %	10.4%	15.2%	7.6%	12.7%
NP Before Exception Items %	4.01%	11.06%	9.32%	9.72%
Net Profit After Tax %	2.54%	8.61%	8.28%	8.98%

Thank you for Watching,

*“The NumberTalks - By Rishika”*

